

| | DEC 2010 | DEC 2009 | VAR | % VAR | YTD 2010 | YTD 2009 | VAR | % VAR | DEC 2010 rev | DEC 2009 rev | VAR | % VAR | YTD 2010 rev | YTD 2009 rev | VAR | % VAR |
|--|------------------|------------------|---------------|--------------|-------------------|-------------------|--------------------|---------------|-----------------------|-----------------------|----------------------|--------------|-------------------------|-------------------------|-----------------------|---------------|
| AGRICULTURE Total | 1,147.00 | 1,099.81 | 47.19 | 4.29% | 14,351.75 | 14,127.07 | 224.68 | 1.59% | \$ 22,281,807 | \$ 22,898,645 | -\$ 616,837 | -2.69% | \$ 235,297,239 | \$ 207,342,565 | \$ 27,954,674 | 13.48% |
| ARCHITECTURE, DESIGN, LIGHTING Total | 813.92 | 844.17 | (30.25) | -3.58% | 13,971.98 | 14,368.40 | (396.42) | -2.76% | \$ 9,089,122 | \$ 10,292,399 | -\$ 1,203,277 | -11.69% | \$ 177,300,924 | \$ 190,480,004 | -\$ 13,179,080 | -6.92% |
| AUTOMOTIVE Total | 2,642.67 | 2,148.39 | 494.28 | 23.01% | 30,001.08 | 27,458.56 | 2,542.52 | 9.26% | \$ 26,789,536 | \$ 23,303,481 | \$ 3,486,055 | 14.96% | \$ 320,089,084 | \$ 299,427,553 | \$ 20,661,531 | 6.90% |
| AVIATION, AEROSPACE & MILITARY Total | 767.77 | 754.25 | 13.52 | 1.79% | 11,937.76 | 12,121.06 | (183.30) | -1.51% | \$ 11,537,202 | \$ 11,474,723 | \$ 62,480 | 0.54% | \$ 179,087,837 | \$ 177,889,625 | \$ 1,198,212 | 0.67% |
| BANKING, FINANCIAL, INSURANCE Total | 2,240.22 | 2,116.26 | 123.96 | 5.86% | 26,264.97 | 26,252.16 | 12.81 | 0.05% | \$ 35,748,887 | \$ 32,533,029 | \$ 3,215,858 | 9.88% | \$ 392,651,208 | \$ 371,569,240 | \$ 21,081,968 | 5.67% |
| BUILDING, ENGINEERING, CONSTRUCTION Total | 2,824.85 | 2,808.59 | 16.26 | 0.58% | 36,160.33 | 39,700.80 | (3,540.47) | -8.92% | \$ 29,659,310 | \$ 28,356,733 | \$ 1,302,577 | 4.59% | \$ 393,563,858 | \$ 405,413,439 | -\$ 11,849,581 | -2.92% |
| BUSINESS, ADVERTISING & MARKETING Total | 1,354.80 | 1,487.09 | (132.29) | -8.90% | 17,743.65 | 19,106.73 | (1,363.08) | -7.13% | \$ 50,232,277 | \$ 53,105,044 | -\$ 2,872,767 | -5.41% | \$ 597,859,605 | \$ 581,092,730 | \$ 16,766,875 | 2.89% |
| COMPUTING, SOFTWARE, TELECOMM Total | 1,032.13 | 996.26 | 35.87 | 3.60% | 12,711.74 | 14,952.20 | (2,240.46) | -14.98% | \$ 34,124,820 | \$ 33,457,277 | \$ 667,543 | 2.00% | \$ 382,258,697 | \$ 464,341,618 | -\$ 82,082,921 | -17.68% |
| ELECTRONIC ENGINEERING Total | 880.72 | 874.52 | 6.20 | 0.71% | 11,567.49 | 11,736.15 | (168.66) | -1.44% | \$ 14,233,791 | \$ 13,920,541 | \$ 313,249 | 2.25% | \$ 183,179,762 | \$ 183,844,031 | -\$ 664,269 | -0.36% |
| GOVERNMENT (LOCAL, STATE, FEDERAL) Total | 1,135.07 | 1,097.47 | 37.60 | 3.43% | 18,369.52 | 18,538.90 | (169.38) | -0.91% | \$ 12,107,134 | \$ 13,360,330 | -\$ 1,253,196 | -9.38% | \$ 224,718,762 | \$ 229,970,130 | -\$ 5,251,368 | -2.28% |
| HEALTHCARE Total | 11,569.41 | 11,974.26 | (404.85) | -3.38% | 151,300.30 | 149,910.85 | 1,389.45 | 0.93% | \$ 95,086,677 | \$ 96,387,898 | -\$ 1,301,222 | -1.35% | \$ 1,206,404,883 | \$ 1,155,039,174 | \$ 51,365,710 | 4.45% |
| MFG, PROCESSING Total | 4,212.19 | 3,821.07 | 391.12 | 10.24% | 60,568.68 | 62,242.35 | (1,673.67) | -2.69% | \$ 45,843,745 | \$ 40,347,526 | \$ 5,496,219 | 13.62% | \$ 638,833,263 | \$ 662,233,387 | -\$ 23,400,125 | -3.53% |
| MISCELLANEOUS Total | 940.27 | 724.51 | 215.76 | 29.78% | 11,478.39 | 10,696.80 | 781.59 | 7.31% | \$ 8,089,718 | \$ 5,988,038 | \$ 2,101,680 | 35.10% | \$ 96,089,001 | \$ 82,956,798 | \$ 13,132,202 | 15.83% |
| MOVIES, RADIO, TV & VIDEO Total | 1,791.87 | 1,806.52 | (14.65) | -0.81% | 20,236.89 | 22,030.11 | (1,793.22) | -8.14% | \$ 28,300,295 | \$ 25,197,028 | \$ 3,103,267 | 12.32% | \$ 303,409,611 | \$ 303,276,686 | \$ 132,925 | 0.04% |
| PHARMACEUTICALS Total | 993.72 | 1,058.03 | (64.31) | -6.08% | 11,004.64 | 11,735.85 | (731.21) | -6.23% | \$ 12,767,846 | \$ 13,441,966 | -\$ 674,120 | -5.02% | \$ 140,759,741 | \$ 145,571,618 | -\$ 4,811,877 | -3.31% |
| PROFESSIONAL SERVICES Total | 3,269.36 | 3,234.04 | 35.32 | 1.09% | 45,066.89 | 47,737.71 | (2,670.82) | -5.59% | \$ 38,790,504 | \$ 37,932,593 | \$ 857,911 | 2.26% | \$ 533,997,056 | \$ 556,247,792 | -\$ 22,250,736 | -4.00% |
| RESOURCES, ENVIRONMENT, UTILITIES Total | 1,685.92 | 1,721.22 | (35.30) | -2.05% | 25,036.28 | 26,131.28 | (1,095.00) | -4.19% | \$ 16,298,528 | \$ 16,744,840 | -\$ 446,312 | -2.67% | \$ 253,363,528 | \$ 253,408,685 | -\$ 45,157 | -0.02% |
| RESTAURANTS, FOODSERVICE, LODGING,GAMING | 491.71 | 547.15 | (55.44) | -10.13% | 8,179.95 | 9,202.11 | (1,022.16) | -11.11% | \$ 8,861,016 | \$ 9,520,568 | -\$ 659,552 | -6.93% | \$ 134,457,061 | \$ 153,757,844 | -\$ 19,300,783 | -12.55% |
| RETAIL, SERVICES Total | 3,430.48 | 3,520.51 | (90.03) | -2.56% | 50,508.60 | 52,872.22 | (2,363.62) | -4.47% | \$ 33,803,628 | \$ 34,764,174 | -\$ 960,546 | -2.76% | \$ 529,014,025 | \$ 552,536,867 | -\$ 23,522,842 | -4.26% |
| SCIENCE, RESEARCH & DEVELOPMENT Total | 1,062.05 | 894.92 | 167.13 | 18.68% | 11,616.55 | 14,054.45 | (2,437.90) | -17.35% | \$ 13,641,063 | \$ 11,168,308 | \$ 2,472,755 | 22.14% | \$ 143,432,533 | \$ 143,231,799 | \$ 200,734 | 0.14% |
| TRANSPORTATION, LOGISTICS Total | 345.08 | 259.78 | 85.30 | 32.84% | 4,692.33 | 4,869.84 | (177.51) | -3.65% | \$ 4,223,038 | \$ 3,386,056 | \$ 836,982 | 24.72% | \$ 54,413,587 | \$ 52,502,061 | \$ 1,911,526 | 3.64% |
| TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total | 1,450.43 | 1,678.33 | (227.90) | -13.58% | 15,760.40 | 18,025.00 | (2,264.60) | -12.56% | \$ 30,720,398 | \$ 33,624,436 | -\$ 2,904,037 | -8.64% | \$ 338,415,568 | \$ 382,985,175 | -\$ 44,569,607 | -11.64% |
| Grand Total | 46,081.64 | 45,467.15 | 614.49 | 1.35% | 608,530.17 | 627,870.60 | (19,340.43) | -3.08% | \$ 582,230,343 | \$ 571,205,635 | \$ 11,024,709 | 1.93% | \$ 7,458,596,832 | \$ 7,555,118,822 | -\$ 96,521,990 | -1.28% |