

	MAR 2011	MAR 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	% VAR	MAR 2011 rev	MAR 2010 rev	VAR	% VAR	YTD 2011 rev	YTD 2010 rev	VAR	% VAR
AGRICULTURE Total	1,473.92	1,533.03	(59.11)	-3.86%	4,124.60	4,275.30	(150.70)	-3.52%	\$ 27,127,686	\$ 24,135,938	\$ 2,991,748	12.40%	\$ 77,384,591	\$ 71,838,444	\$ 5,546,147	7.72%
ARCHITECTURE, DESIGN, LIGHTING Total	1,228.31	1,270.27	(41.96)	-3.30%	2,925.84	2,953.40	(27.56)	-0.93%	\$ 15,480,983	\$ 16,275,757	\$ 794,774	-4.88%	\$ 37,230,342	\$ 39,573,413	\$ 2,343,071	-5.92%
AUTOMOTIVE Total	2,759.86	2,346.60	413.26	17.61%	7,601.85	6,217.37	1,384.48	22.27%	\$ 28,624,175	\$ 25,905,577	\$ 2,718,597	10.49%	\$ 76,149,720	\$ 67,262,225	\$ 8,887,495	13.21%
AVIATION, AEROSPACE & MILITARY Total	749.88	800.06	(50.18)	-6.27%	2,137.05	2,317.09	(180.04)	-7.77%	\$ 9,940,506	\$ 11,005,578	\$ 1,065,072	-9.68%	\$ 30,952,092	\$ 33,714,284	\$ 2,762,191	-8.19%
BANKING, FINANCIAL, INSURANCE Total	2,087.77	2,196.94	(109.17)	-4.97%	5,595.02	5,665.51	(70.49)	-1.24%	\$ 31,220,222	\$ 32,071,233	\$ 851,011	-2.65%	\$ 87,492,583	\$ 85,797,378	\$ 1,695,205	1.98%
BUILDING, ENGINEERING, CONSTRUCTION Total	3,235.95	2,876.50	359.45	12.50%	8,651.88	8,267.23	384.65	4.65%	\$ 37,419,905	\$ 31,458,381	\$ 5,961,524	18.95%	\$ 103,337,522	\$ 94,697,643	\$ 8,639,879	9.12%
BUSINESS, ADVERTISING & MARKETING Total	1,413.87	1,556.00	(142.13)	-9.13%	3,800.59	3,829.63	(29.04)	-0.76%	\$ 57,287,792	\$ 46,423,158	\$ 10,864,634	23.40%	\$ 150,874,023	\$ 111,169,026	\$ 39,704,997	35.72%
COMPUTING, SOFTWARE, TELECOMM Total	1,021.93	1,171.88	(149.95)	-12.80%	2,785.41	2,941.80	(156.39)	-5.32%	\$ 31,042,266	\$ 32,661,470	\$ 1,619,205	-4.96%	\$ 91,688,331	\$ 89,403,230	\$ 2,285,101	2.56%
ELECTRONIC ENGINEERING Total	1,131.17	1,213.34	(82.17)	-6.77%	2,762.69	3,164.48	(401.79)	-12.70%	\$ 17,687,292	\$ 18,757,616	\$ 1,070,324	-5.71%	\$ 44,161,329	\$ 48,087,610	\$ 3,926,281	-8.16%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,773.15	1,897.27	(124.12)	-6.54%	4,613.87	4,709.72	(95.85)	-2.04%	\$ 20,753,348	\$ 22,691,877	\$ 1,938,529	-8.54%	\$ 51,615,811	\$ 55,676,794	\$ 4,060,983	-7.29%
HEALTHCARE Total	13,561.81	14,046.39	(484.58)	-3.45%	35,711.27	37,544.00	(1,832.73)	-4.88%	\$ 108,212,607	\$ 109,013,051	\$ 800,444	-0.73%	\$ 295,936,007	\$ 305,691,364	\$ 9,755,357	-3.19%
MFG, PROCESSING Total	5,869.93	5,602.77	267.16	4.77%	14,530.55	13,879.13	651.42	4.69%	\$ 59,147,134	\$ 56,352,466	\$ 2,794,668	4.96%	\$ 152,611,905	\$ 146,451,537	\$ 6,160,368	4.21%
MISCELLANEOUS Total	1,635.23	1,681.98	(46.75)	-2.78%	4,046.53	4,115.12	(68.59)	-1.67%	\$ 18,005,294	\$ 18,307,141	\$ 301,847	-1.65%	\$ 45,261,222	\$ 43,009,206	\$ 2,252,016	5.24%
MOVIES, RADIO, TV & VIDEO Total	1,209.47	1,366.58	(157.11)	-11.50%	4,539.20	4,408.47	130.73	2.97%	\$ 18,249,370	\$ 19,456,556	\$ 1,207,185	-6.20%	\$ 75,354,175	\$ 68,345,150	\$ 7,009,024	10.26%
PHARMACEUTICALS Total	1,036.00	1,165.87	(129.87)	-11.14%	2,464.30	2,595.47	(131.17)	-5.05%	\$ 12,388,958	\$ 14,463,315	\$ 2,074,358	-14.34%	\$ 31,342,784	\$ 32,999,722	\$ 1,656,938	-5.02%
PROFESSIONAL SERVICES Total	3,912.46	3,918.64	(6.18)	-0.16%	10,776.88	10,785.07	(8.19)	-0.08%	\$ 45,774,518	\$ 44,732,834	\$ 1,041,684	2.33%	\$ 127,617,457	\$ 125,459,692	\$ 2,157,765	1.72%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,314.52	2,203.20	111.32	5.05%	5,863.41	5,583.34	280.07	5.02%	\$ 21,465,536	\$ 20,339,099	\$ 1,126,437	5.54%	\$ 58,024,829	\$ 55,061,585	\$ 2,963,244	5.38%
RESTAURANTS, FOODSERVICE, LODGING,GAMING	748.44	809.85	(61.41)	-7.58%	1,816.36	2,021.53	(205.17)	-10.15%	\$ 10,883,121	\$ 11,814,996	\$ 931,875	-7.89%	\$ 28,103,548	\$ 32,127,455	\$ 4,023,906	-12.52%
RETAIL, SERVICES Total	4,942.51	4,850.06	92.45	1.91%	13,577.35	13,300.71	276.64	2.08%	\$ 49,009,889	\$ 49,346,694	\$ 336,805	-0.68%	\$ 141,465,692	\$ 140,180,717	\$ 1,284,976	0.92%
SCIENCE, RESEARCH & DEVELOPMENT Total	924.46	980.05	(55.59)	-5.67%	2,449.98	2,548.03	(98.05)	-3.85%	\$ 11,303,372	\$ 11,988,849	\$ 685,477	-5.72%	\$ 31,266,211	\$ 32,219,946	\$ 953,735	-2.96%
TRANSPORTATION, LOGISTICS Total	422.74	342.62	80.12	23.38%	1,262.20	1,001.99	260.21	25.97%	\$ 4,441,122	\$ 3,991,627	\$ 449,495	11.26%	\$ 14,498,775	\$ 12,017,952	\$ 2,480,824	20.64%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS T	1,391.15	1,390.97	0.18	0.01%	3,306.65	3,489.40	(182.75)	-5.24%	\$ 28,672,346	\$ 29,912,620	\$ 1,240,274	-4.15%	\$ 69,711,423	\$ 73,039,078	\$ 3,327,656	-4.56%
<b>Grand Total</b>	<b>54,844.53</b>	<b>55,220.87</b>	<b>(376.34)</b>	<b>-0.68%</b>	<b>145,343.48</b>	<b>145,613.79</b>	<b>(270.31)</b>	<b>-0.19%</b>	<b>\$ 664,137,441</b>	<b>\$ 651,105,834</b>	<b>\$ 13,031,607</b>	<b>2.00%</b>	<b>\$ 1,822,080,372</b>	<b>\$ 1,763,823,449</b>	<b>\$ 58,256,923</b>	<b>3.30%</b>