

	APR 2011	APR 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	%VAR	APR 2011 rev	APR 2010 rev	VAR	%VAR	YTD 2011 rev	YTD 2010 rev	VAR	%VAR
AGRICULTURE Total	1,112.10	1,142.34	(30.24)	-2.65%	5,272.16	5,417.64	(145.48)	-2.69%	\$ 15,889,433	\$ 14,342,249	\$ 1,547,185	10.79%	\$ 93,565,033	\$ 86,180,693	\$ 7,384,341	8.57%
ARCHITECTURE, DESIGN, LIGHTING Total	1,127.50	1,210.27	(82.77)	-6.84%	4,053.35	4,163.66	(110.31)	-2.65%	\$ 16,081,702	\$ 17,807,484	-\$ 1,725,782	-9.69%	\$ 53,199,202	\$ 55,282,036	-\$ 2,082,834	-3.77%
AUTOMOTIVE Total	2,659.24	2,352.19	307.05	13.05%	10,251.17	8,569.55	1,681.62	19.62%	\$ 26,841,373	\$ 25,178,172	\$ 1,663,201	6.61%	\$ 102,733,613	\$ 92,317,881	\$ 10,415,732	11.28%
AVIATION, AEROSPACE & MILITARY Total	798.08	827.38	(29.30)	-3.54%	2,956.47	3,166.87	(210.40)	-6.64%	\$ 11,818,154	\$ 12,092,360	-\$ 274,205	-2.27%	\$ 42,888,158	\$ 45,973,433	-\$ 3,085,275	-6.71%
BANKING, FINANCIAL, INSURANCE Total	2,190.73	2,315.03	(124.30)	-5.37%	7,859.25	8,034.01	(174.76)	-2.18%	\$ 33,433,737	\$ 34,787,550	-\$ 1,353,813	-3.89%	\$ 121,175,380	\$ 120,842,620	\$ 332,760	0.28%
BUILDING, ENGINEERING, CONSTRUCTION Total	2,888.02	2,919.90	(31.88)	-1.09%	11,679.77	11,247.13	432.64	3.85%	\$ 34,328,141	\$ 33,424,014	\$ 904,127	2.71%	\$ 138,729,547	\$ 128,295,357	\$ 10,434,190	8.13%
BUSINESS, ADVERTISING & MARKETING Total	1,476.63	1,708.24	(231.61)	-13.56%	5,364.03	5,691.06	(327.03)	-5.75%	\$ 58,688,713	\$ 55,770,045	\$ 2,918,668	5.23%	\$ 212,895,238	\$ 169,538,923	\$ 43,356,315	25.57%
COMPUTING, SOFTWARE, TELECOMM Total	870.18	999.56	(129.38)	-12.94%	3,798.97	4,098.92	(299.95)	-7.32%	\$ 27,801,476	\$ 28,977,023	-\$ 1,175,547	-4.06%	\$ 120,237,829	\$ 119,436,293	\$ 801,537	0.67%
ELECTRONIC ENGINEERING Total	890.48	1,019.75	(129.27)	-12.68%	3,747.91	4,241.64	(493.73)	-11.64%	\$ 14,198,333	\$ 15,660,024	-\$ 1,461,690	-9.33%	\$ 60,145,454	\$ 65,134,793	-\$ 4,989,339	-7.66%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,487.01	1,543.49	(56.48)	-3.66%	6,122.56	6,270.59	(148.03)	-2.36%	\$ 18,821,809	\$ 18,396,544	\$ 425,265	2.31%	\$ 70,426,734	\$ 74,045,864	-\$ 3,619,130	-4.89%
HEALTHCARE Total	13,157.83	12,505.70	652.13	5.21%	49,505.30	50,084.07	(578.77)	-1.16%	\$ 106,657,815	\$ 99,686,751	\$ 6,971,063	6.99%	\$ 405,556,486	\$ 404,853,814	\$ 702,673	0.17%
MFG, PROCESSING Total	5,304.17	5,006.57	297.60	5.94%	20,700.19	19,421.53	1,278.66	6.58%	\$ 53,734,183	\$ 53,452,696	\$ 281,487	0.53%	\$ 211,948,659	\$ 203,977,920	\$ 7,970,739	3.91%
MISCELLANEOUS Total	1,516.17	1,400.44	115.73	8.26%	5,867.75	5,759.15	108.60	1.89%	\$ 15,299,668	\$ 13,395,839	\$ 1,903,829	14.21%	\$ 63,249,205	\$ 57,353,571	\$ 5,895,634	10.28%
MOVIES, RADIO, TV & VIDEO Total	1,644.84	1,596.69	48.15	3.02%	6,312.04	6,138.67	173.37	2.82%	\$ 23,133,408	\$ 20,207,858	\$ 2,925,550	14.48%	\$ 99,360,494	\$ 89,655,130	\$ 9,705,364	10.83%
PHARMACEUTICALS Total	855.78	1,012.07	(156.29)	-15.44%	3,395.49	3,607.54	(212.05)	-5.88%	\$ 11,451,209	\$ 13,489,615	-\$ 2,038,406	-15.11%	\$ 43,919,251	\$ 46,441,142	-\$ 2,521,891	-5.43%
PROFESSIONAL SERVICES Total	3,545.56	3,866.73	(321.17)	-8.31%	14,625.15	14,787.83	(162.68)	-1.10%	\$ 43,736,785	\$ 45,465,055	-\$ 1,728,270	-3.80%	\$ 175,429,836	\$ 174,990,073	\$ 439,763	0.25%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,200.67	2,340.74	(140.07)	-5.98%	8,062.09	7,924.09	138.00	1.74%	\$ 23,101,964	\$ 25,271,085	-\$ 2,169,121	-8.58%	\$ 80,910,828	\$ 80,281,201	\$ 629,628	0.78%
RESTAURANTS, FOODSERVICE, LODGING,GAMING To	583.05	569.75	13.30	2.33%	2,399.40	2,591.29	(191.89)	-7.41%	\$ 9,810,468	\$ 9,502,349	\$ 308,119	3.24%	\$ 37,814,558	\$ 41,544,840	-\$ 3,730,283	-8.98%
RETAIL, SERVICES Total	4,407.49	4,395.76	11.73	0.27%	18,322.64	17,976.78	345.86	1.92%	\$ 47,722,795	\$ 47,141,358	\$ 581,437	1.23%	\$ 194,688,093	\$ 189,309,987	\$ 5,378,107	2.84%
SCIENCE, RESEARCH & DEVELOPMENT Total	842.73	965.14	(122.41)	-12.68%	3,324.31	3,528.92	(204.61)	-5.80%	\$ 10,352,279	\$ 11,682,302	-\$ 1,330,024	-11.38%	\$ 41,872,249	\$ 43,957,845	-\$ 2,085,596	-4.74%
TRANSPORTATION, LOGISTICS Total	406.86	381.51	25.35	6.64%	1,739.69	1,423.91	315.78	22.18%	\$ 4,666,455	\$ 4,621,901	\$ 44,553	0.96%	\$ 20,639,184	\$ 17,491,670	\$ 3,147,514	17.99%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1,180.81	1,226.15	(45.34)	-3.70%	4,647.51	4,863.56	(216.05)	-4.44%	\$ 27,010,695	\$ 26,651,106	\$ 359,588	1.35%	\$ 97,559,444	\$ 100,543,201	-\$ 2,983,757	-2.97%
Grand Total	51,145.93	51,305.40	(159.47)	-0.31%	200,007.20	199,008.41	998.79	0.50%	\$ 634,580,594	\$ 627,003,381	\$ 7,577,214	1.21%	\$ 2,488,944,476	\$ 2,407,448,286	\$ 81,496,191	3.39%