

	AUG 2011	AUG 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	% VAR	AUG 2011 rev	AUG 2010 rev	VAR	% VAR	YTD 2011 rev	YTD 2010 rev	VAR	% VAR
AGRICULTURE Total	1,195.79	1,053.65	142.14	13.49%	9,794.24	9,701.10	93.14	0.96%	\$ 20,297,450	\$ 16,852,913	\$ 3,444,536	20.44%	\$ 151,022,217	\$ 134,023,568	\$ 16,998,649	12.68%
ARCHITECTURE, DESIGN, LIGHTING Total	840.52	869.12	(28.60)	-3.29%	8,906.08	8,855.46	50.62	0.57%	\$ 10,033,171	\$ 10,072,604	\$ -39,433	-0.39%	\$ 117,876,201	\$ 114,456,373	\$ 3,419,829	2.99%
AUTOMOTIVE Total	2,803.05	2,723.13	79.92	2.93%	21,320.04	19,116.74	2,203.30	11.53%	\$ 31,173,207	\$ 29,228,545	\$ 1,944,662	6.65%	\$ 217,192,857	\$ 201,284,451	\$ 15,908,406	7.90%
AVIATION, AEROSPACE & MILITARY Total	813.37	731.10	82.27	11.25%	6,662.17	7,057.84	(395.67)	-5.61%	\$ 11,629,059	\$ 9,937,283	\$ 1,691,775	17.02%	\$ 97,026,179	\$ 103,729,839	\$ -6,703,660	-6.46%
BANKING, FINANCIAL, INSURANCE Total	1,721.91	1,742.74	(20.83)	-1.20%	16,411.98	16,406.83	5.15	0.03%	\$ 24,992,982	\$ 24,648,922	\$ 344,059	1.40%	\$ 253,899,288	\$ 245,635,803	\$ 8,263,485	3.36%
BUILDING, ENGINEERING, CONSTRUCTION Total	2,781.67	2,773.91	7.76	0.28%	23,525.63	22,925.22	600.41	2.62%	\$ 33,253,628	\$ 31,606,983	\$ 1,646,645	5.21%	\$ 277,747,881	\$ 258,096,946	\$ 19,650,935	7.61%
BUSINESS, ADVERTISING & MARKETING Total	1,090.57	1,144.84	(54.27)	-4.74%	10,973.50	11,502.71	(529.21)	-4.60%	\$ 39,256,453	\$ 26,412,351	\$ 12,844,102	48.63%	\$ 417,786,677	\$ 328,542,804	\$ 89,243,873	27.16%
COMPUTING, SOFTWARE, TELECOMM Total	849.88	920.27	(70.39)	-7.65%	7,622.07	8,293.01	(670.94)	-8.09%	\$ 26,022,119	\$ 26,812,728	\$ -790,608	-2.95%	\$ 233,605,880	\$ 243,404,001	\$ -9,798,121	-4.03%
ELECTRONIC ENGINEERING Total	836.65	845.57	(8.92)	-1.05%	7,277.17	7,683.77	(406.60)	-5.29%	\$ 13,473,496	\$ 13,463,465	\$ 10,031	0.07%	\$ 117,152,992	\$ 120,877,044	\$ -3,724,052	-3.08%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,306.90	1,365.48	(58.58)	-4.29%	11,800.64	12,175.42	(374.78)	-3.08%	\$ 19,364,399	\$ 19,686,118	\$ -321,718	-1.63%	\$ 140,743,135	\$ 151,451,810	\$ -10,708,675	-7.07%
HEALTHCARE Total	10,889.59	10,351.31	538.28	5.20%	101,410.77	97,024.68	4,386.09	4.52%	\$ 92,581,791	\$ 84,861,392	\$ 7,720,400	9.10%	\$ 825,072,843	\$ 773,715,783	\$ 51,357,060	6.64%
MFG, PROCESSING Total	4,131.05	4,493.76	(362.71)	-8.07%	38,297.65	37,140.94	1,156.71	3.11%	\$ 47,557,753	\$ 48,656,684	\$ -1,098,931	-2.26%	\$ 405,400,377	\$ 392,563,751	\$ 12,836,626	3.27%
MISCELLANEOUS Total	1,402.41	1,356.33	46.08	3.40%	12,403.61	12,043.72	359.89	2.99%	\$ 16,421,772	\$ 13,370,446	\$ 3,051,327	22.82%	\$ 140,266,367	\$ 118,110,566	\$ 22,155,801	18.76%
MOVIES, RADIO, TV & VIDEO Total	1,435.61	1,414.50	21.11	1.49%	13,103.93	12,735.56	368.37	2.89%	\$ 22,674,187	\$ 21,099,279	\$ 1,574,908	7.46%	\$ 208,844,223	\$ 189,398,929	\$ 19,445,294	10.27%
PHARMACEUTICALS Total	788.37	709.67	78.70	11.09%	7,175.37	7,026.75	148.62	2.12%	\$ 11,504,087	\$ 11,001,031	\$ 503,056	4.57%	\$ 92,478,236	\$ 91,207,978	\$ 1,270,257	1.39%
PROFESSIONAL SERVICES Total	3,102.82	3,045.95	56.87	1.87%	29,499.84	29,359.84	140.00	0.48%	\$ 37,890,261	\$ 37,651,193	\$ 239,068	0.63%	\$ 357,099,143	\$ 348,437,113	\$ 8,662,031	2.49%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,060.50	2,116.58	(56.08)	-2.65%	17,430.19	17,300.49	129.70	0.75%	\$ 23,228,323	\$ 22,725,114	\$ 503,209	2.21%	\$ 173,041,081	\$ 171,656,698	\$ 1,384,383	0.81%
RESTAURANTS, FOODSERVICE, LODGING, GAMING Total	529.70	546.59	(16.89)	-3.09%	5,177.68	5,337.30	(159.62)	-2.99%	\$ 9,090,495	\$ 10,002,232	\$ -911,737	-9.12%	\$ 82,080,302	\$ 88,355,848	\$ -6,275,546	-7.10%
RETAIL, SERVICES Total	4,072.44	4,050.21	22.23	0.55%	35,883.56	35,365.26	518.30	1.47%	\$ 43,781,291	\$ 43,213,222	\$ 568,069	1.31%	\$ 377,808,335	\$ 369,292,236	\$ 8,516,098	2.31%
SCIENCE, RESEARCH & DEVELOPMENT Total	619.85	718.05	(98.20)	-13.68%	6,579.64	7,177.81	(598.17)	-8.33%	\$ 7,802,240	\$ 8,887,974	\$ -1,085,735	-12.22%	\$ 81,936,509	\$ 88,447,085	\$ -6,510,576	-7.36%
TRANSPORTATION, LOGISTICS Total	400.98	401.30	(0.32)	-0.08%	3,580.61	3,120.90	459.71	14.73%	\$ 4,980,429	\$ 4,903,538	\$ 76,891	1.57%	\$ 42,558,655	\$ 37,132,788	\$ 5,425,867	14.61%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1,179.39	1,259.80	(80.41)	-6.38%	9,749.28	10,049.52	(300.24)	-2.99%	\$ 25,844,524	\$ 28,576,177	\$ -2,731,653	-9.56%	\$ 205,175,035	\$ 212,575,737	\$ -7,400,702	-3.48%
<b>Grand Total</b>	<b>44,853.02</b>	<b>44,633.86</b>	<b>219.16</b>	<b>0.49%</b>	<b>404,585.65</b>	<b>397,400.87</b>	<b>7,184.78</b>	<b>1.81%</b>	<b>\$ 572,853,117</b>	<b>\$ 543,670,194</b>	<b>\$ 29,182,922</b>	<b>5.37%</b>	<b>\$ 5,015,814,413</b>	<b>\$ 4,782,397,150</b>	<b>\$ 233,417,263</b>	<b>4.88%</b>