

| | JULY 2011 | JULY 2010 | VAR | % VAR | YTD 2011 | YTD 2010 | VAR | % VAR | JULY 2011 rev | JULY 2010 rev | VAR | % VAR | YTD 2011 rev | YTD 2010 rev | VAR | % VAR |
|---|--------------|--------------|----------|---------|-------------|-------------|----------|--------|------------------|------------------|----------------|---------|------------------|------------------|----------------|--------|
| AGRICULTURE Total | 884.76 | 926.02 | (41.26) | -4.46% | 8,598.45 | 8,647.46 | (49.01) | -0.57% | \$ 10,323,330 | \$ 9,116,413 | \$ 1,206,917 | 13.24% | \$ 133,181,816 | \$ 120,032,137 | \$ 13,149,680 | 10.96% |
| ARCHITECTURE, DESIGN, LIGHTING Total | 1,114.45 | 1,124.13 | (9.68) | -0.86% | 8,065.56 | 7,986.34 | 79.22 | 0.99% | \$ 14,496,947 | \$ 13,949,644 | \$ 547,303 | 3.92% | \$ 107,781,057 | \$ 104,307,265 | \$ 3,473,792 | 3.33% |
| AUTOMOTIVE Total | 2,675.30 | 2,614.79 | 60.51 | 2.31% | 18,519.00 | 16,393.62 | 2,125.38 | 12.96% | \$ 27,144,364 | \$ 25,698,357 | \$ 1,446,007 | 5.63% | \$ 186,226,677 | \$ 172,186,663 | \$ 14,040,014 | 8.15% |
| AVIATION, AEROSPACE & MILITARY Total | 627.31 | 1,216.34 | (589.03) | -48.43% | 5,848.80 | 6,326.75 | (477.95) | -7.55% | \$ 9,312,369 | \$ 19,314,109 | \$ -10,001,739 | -51.78% | \$ 85,417,394 | \$ 93,741,852 | \$ -8,324,458 | -8.88% |
| BANKING, FINANCIAL, INSURANCE Total | 2,005.47 | 1,966.31 | 39.16 | 1.99% | 14,690.07 | 14,639.07 | 51.00 | 0.35% | \$ 30,293,346 | \$ 28,184,715 | \$ 2,108,631 | 7.48% | \$ 228,844,351 | \$ 220,239,616 | \$ 8,604,735 | 3.91% |
| BUILDING, ENGINEERING, CONSTRUCTION Total | 2,880.67 | 2,868.53 | 12.14 | 0.42% | 20,721.97 | 20,151.30 | 570.67 | 2.83% | \$ 33,271,935 | \$ 31,643,536 | \$ 1,628,399 | 5.15% | \$ 244,300,179 | \$ 226,522,351 | \$ 17,777,828 | 7.85% |
| BUSINESS, ADVERTISING & MARKETING Total | 1,141.16 | 1,208.11 | (66.95) | -5.54% | 9,882.93 | 10,357.84 | (474.91) | -4.59% | \$ 46,381,615 | \$ 34,140,714 | \$ 12,240,901 | 35.85% | \$ 380,817,387 | \$ 301,853,235 | \$ 78,964,152 | 26.16% |
| COMPUTING, SOFTWARE, TELECOMM Total | 794.81 | 923.55 | (128.74) | -13.94% | 6,777.81 | 7,372.75 | (594.94) | -8.07% | \$ 21,277,225 | \$ 24,928,453 | \$ -3,651,228 | -14.65% | \$ 207,635,641 | \$ 216,552,816 | \$ -8,917,175 | -4.12% |
| ELECTRONIC ENGINEERING Total | 774.70 | 723.06 | 51.64 | 7.14% | 6,440.64 | 6,838.20 | (397.56) | -5.81% | \$ 12,647,612 | \$ 11,608,402 | \$ 1,039,210 | 8.95% | \$ 103,693,221 | \$ 107,397,890 | \$ -3,704,669 | -3.45% |
| GOVERNMENT (LOCAL, STATE, FEDERAL) Total | 1,340.17 | 1,413.90 | (73.73) | -5.21% | 10,493.74 | 10,809.95 | (316.21) | -2.93% | \$ 15,344,541 | \$ 16,937,003 | \$ -1,592,462 | -9.40% | \$ 121,460,929 | \$ 131,810,942 | \$ -10,350,013 | -7.85% |
| HEALTHCARE Total | 11,943.69 | 11,311.38 | 632.31 | 5.59% | 89,551.42 | 86,677.37 | 2,874.05 | 3.32% | \$ 99,718,375 | \$ 89,277,506 | \$ 10,440,870 | 11.69% | \$ 727,619,380 | \$ 688,747,427 | \$ 38,871,952 | 5.64% |
| MFG, PROCESSING Total | 4,814.55 | 4,829.00 | (14.45) | -0.30% | 34,452.66 | 32,844.61 | 1,608.05 | 4.90% | \$ 49,985,894 | \$ 48,958,374 | \$ 1,027,521 | 2.10% | \$ 361,410,044 | \$ 347,410,917 | \$ 13,999,126 | 4.03% |
| MISCELLANEOUS Total | 1,476.23 | 1,691.04 | (214.81) | -12.70% | 11,014.83 | 10,687.40 | 327.43 | 3.06% | \$ 18,083,518 | \$ 16,281,971 | \$ 1,801,547 | 11.06% | \$ 124,032,839 | \$ 104,729,746 | \$ 19,303,093 | 18.43% |
| MOVIES, RADIO, TV & VIDEO Total | 1,210.81 | 1,372.19 | (161.38) | -11.76% | 11,659.65 | 11,321.06 | 338.59 | 2.99% | \$ 17,557,490 | \$ 18,660,041 | \$ -1,102,551 | -5.91% | \$ 186,117,784 | \$ 168,275,153 | \$ 17,842,632 | 10.60% |
| PHARMACEUTICALS Total | 932.06 | 810.64 | 121.42 | 14.98% | 6,387.00 | 6,317.08 | 69.92 | 1.11% | \$ 11,241,264 | \$ 9,467,294 | \$ 1,773,971 | 18.74% | \$ 81,002,358 | \$ 80,214,512 | \$ 787,846 | 0.98% |
| PROFESSIONAL SERVICES Total | 3,807.56 | 3,789.07 | 18.49 | 0.49% | 26,391.88 | 26,313.91 | 77.97 | 0.30% | \$ 46,326,873 | \$ 43,651,548 | \$ 2,675,325 | 6.13% | \$ 319,506,096 | \$ 311,183,881 | \$ 8,322,215 | 2.67% |
| RESOURCES, ENVIRONMENT, UTILITIES Total | 2,320.13 | 2,219.91 | 100.22 | 4.51% | 15,369.71 | 15,183.90 | 185.81 | 1.22% | \$ 22,666,243 | \$ 20,654,438 | \$ 2,011,805 | 9.74% | \$ 149,901,548 | \$ 148,992,380 | \$ 909,168 | 0.61% |
| RESTAURANTS, FOODSERVICE, LODGING,GAMING | 625.48 | 603.90 | 21.58 | 3.57% | 4,509.90 | 4,790.72 | (280.82) | -5.86% | \$ 9,808,044 | \$ 10,174,768 | \$ -366,724 | -3.60% | \$ 70,520,506 | \$ 78,345,858 | \$ -7,825,352 | -9.99% |
| RETAIL, SERVICES Total | 4,145.79 | 4,179.86 | (34.07) | -0.82% | 31,877.48 | 31,315.07 | 562.41 | 1.80% | \$ 42,470,664 | \$ 42,781,453 | \$ -310,789 | -0.73% | \$ 334,669,439 | \$ 326,225,798 | \$ 8,443,640 | 2.59% |
| SCIENCE, RESEARCH & DEVELOPMENT Total | 775.29 | 957.38 | (182.09) | -19.02% | 5,959.78 | 6,459.75 | (499.97) | -7.74% | \$ 9,173,847 | \$ 11,400,186 | \$ -2,226,339 | -19.53% | \$ 74,108,708 | \$ 79,525,434 | \$ -5,416,726 | -6.81% |
| TRANSPORTATION, LOGISTICS Total | 599.55 | 556.79 | 42.76 | 7.68% | 3,179.62 | 2,719.60 | 460.02 | 16.91% | \$ 7,297,075 | \$ 6,753,444 | \$ 543,631 | 8.05% | \$ 37,584,572 | \$ 32,242,116 | \$ 5,342,456 | 16.57% |
| TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total | 1,016.52 | 1,074.33 | (57.81) | -5.38% | 8,569.89 | 8,789.72 | (219.83) | -2.50% | \$ 20,845,345 | \$ 24,008,417 | \$ -3,163,071 | -13.17% | \$ 177,579,012 | \$ 183,072,965 | \$ -5,493,953 | -3.00% |
| Grand Total | 47,906.46 | 48,380.23 | (473.77) | -0.98% | 358,962.79 | 352,943.47 | 6,019.32 | 1.71% | \$ 575,667,918 | \$ 557,590,785 | \$ 18,077,133 | 3.24% | \$ 4,443,410,937 | \$ 4,243,610,956 | \$ 199,799,982 | 4.71% |