

	JUNE 2011	JUNE 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	% VAR	JUNE 2011 rev	JUNE 2010 rev	VAR	% VAR	YTD 2011 rev	YTD 2010 rev	VAR	% VAR
AGRICULTURE Total	987.82	890.95	96.87	10.87%	7,709.69	7,721.46	(11.77)	-0.15%	\$ 10,474,678	\$ 8,548,726	\$ 1,925,952	22.53%	\$ 120,656,408	\$ 108,584,018	\$ 12,072,390	11.12%
ARCHITECTURE, DESIGN, LIGHTING Total	1,060.91	1,092.97	(32.06)	-2.93%	6,951.14	6,862.19	88.95	1.30%	\$ 12,958,565	\$ 14,597,994	\$ -1,639,429	-11.23%	\$ 93,278,917	\$ 90,336,130	\$ 2,942,787	3.26%
AUTOMOTIVE Total	2,793.29	2,859.96	(66.67)	-2.33%	15,843.62	13,778.83	2,064.79	14.99%	\$ 29,556,344	\$ 30,250,284	\$ -693,940	-2.29%	\$ 159,112,028	\$ 146,497,853	\$ 12,614,175	8.61%
AVIATION, AEROSPACE & MILITARY Total	1,322.45	920.80	401.65	43.62%	5,228.15	5,107.76	120.39	2.36%	\$ 19,954,525	\$ 13,741,413	\$ 6,213,112	45.21%	\$ 76,166,318	\$ 74,460,135	\$ 1,706,183	2.29%
BANKING, FINANCIAL, INSURANCE Total	2,314.91	2,179.40	135.51	6.22%	12,679.61	12,673.09	6.52	0.05%	\$ 36,862,129	\$ 34,291,418	\$ 2,570,711	7.50%	\$ 198,501,748	\$ 191,998,873	\$ 6,502,875	3.39%
BUILDING, ENGINEERING, CONSTRUCTION Total	2,845.72	2,976.71	(130.99)	-4.40%	17,839.62	17,282.78	556.84	3.22%	\$ 34,138,371	\$ 33,087,675	\$ 1,050,695	3.18%	\$ 210,992,238	\$ 194,854,890	\$ 16,137,348	8.28%
BUSINESS, ADVERTISING & MARKETING Total	1,524.82	1,691.56	(166.74)	-9.86%	8,683.50	9,086.77	(403.27)	-4.44%	\$ 56,654,355	\$ 47,264,968	\$ 9,389,387	19.87%	\$ 333,496,770	\$ 266,636,233	\$ 66,860,537	25.08%
COMPUTING, SOFTWARE, TELECOMM Total	1,115.55	1,229.37	(113.82)	-9.26%	5,981.04	6,449.21	(468.17)	-7.26%	\$ 33,552,353	\$ 37,334,306	\$ -3,781,953	-10.13%	\$ 186,461,266	\$ 191,791,225	\$ -5,329,959	-2.78%
ELECTRONIC ENGINEERING Total	864.43	946.29	(81.86)	-8.65%	5,665.94	6,115.14	(449.20)	-7.35%	\$ 13,770,935	\$ 15,777,520	\$ -2,006,585	-12.72%	\$ 91,015,851	\$ 95,720,925	\$ -4,705,074	-4.92%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,465.01	1,446.17	18.84	1.30%	9,153.58	9,396.06	(242.48)	-2.58%	\$ 18,447,682	\$ 19,722,239	\$ -1,274,557	-6.46%	\$ 106,064,473	\$ 114,835,133	\$ -8,770,660	-7.64%
HEALTHCARE Total	12,995.42	12,181.13	814.29	6.68%	77,088.18	75,366.51	1,721.67	2.28%	\$ 105,628,345	\$ 95,280,258	\$ 10,348,087	10.86%	\$ 624,832,815	\$ 599,284,131	\$ 25,548,684	4.26%
MFG, PROCESSING Total	4,903.50	4,650.51	252.99	5.44%	30,415.45	28,754.20	1,661.25	5.78%	\$ 52,644,372	\$ 49,977,469	\$ 2,666,903	5.34%	\$ 314,987,224	\$ 302,946,979	\$ 12,040,245	3.97%
MISCELLANEOUS Total	1,665.14	1,450.92	214.22	14.76%	9,595.35	9,060.45	534.90	5.90%	\$ 20,794,464	\$ 14,633,838	\$ 6,160,625	42.10%	\$ 106,797,112	\$ 89,383,538	\$ 17,413,573	19.48%
MOVIES, RADIO, TV & VIDEO Total	2,159.28	1,825.02	334.26	18.32%	10,449.61	9,948.87	500.74	5.03%	\$ 32,218,075	\$ 25,103,129	\$ 7,114,946	28.34%	\$ 168,561,916	\$ 149,672,070	\$ 18,889,846	12.62%
PHARMACEUTICALS Total	1,078.89	976.98	101.91	10.43%	5,521.45	5,506.45	15.00	0.27%	\$ 14,212,991	\$ 13,405,398	\$ 807,592	6.02%	\$ 70,536,261	\$ 70,709,445	\$ -173,184	-0.24%
PROFESSIONAL SERVICES Total	3,747.70	3,708.83	38.87	1.05%	22,569.91	22,524.88	45.03	0.20%	\$ 47,218,601	\$ 45,652,808	\$ 1,565,793	3.43%	\$ 273,105,004	\$ 267,502,524	\$ 5,602,480	2.09%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,161.55	1,980.51	181.04	9.14%	13,048.59	12,963.98	84.61	0.65%	\$ 20,908,894	\$ 18,899,836	\$ 2,009,059	10.63%	\$ 127,266,624	\$ 128,319,530	\$ -1,052,906	-0.82%
RESTAURANTS, FOODSERVICE, LODGING, GAMING Total	782.88	885.14	(102.26)	-11.55%	3,884.41	4,186.82	(302.41)	-7.22%	\$ 11,784,147	\$ 14,075,321	\$ -2,291,175	-16.28%	\$ 60,715,215	\$ 68,149,842	\$ -7,434,627	-10.91%
RETAIL, SERVICES Total	4,467.18	4,348.68	118.50	2.72%	27,717.64	27,114.79	602.85	2.22%	\$ 46,928,768	\$ 44,899,779	\$ 2,028,989	4.52%	\$ 292,109,964	\$ 283,167,834	\$ 8,942,131	3.16%
SCIENCE, RESEARCH & DEVELOPMENT Total	936.40	1,093.85	(157.45)	-14.39%	5,184.49	5,502.36	(317.87)	-5.78%	\$ 11,694,264	\$ 13,818,410	\$ -2,124,146	-15.37%	\$ 64,916,159	\$ 68,121,756	\$ -3,205,597	-4.71%
TRANSPORTATION, LOGISTICS Total	407.56	380.72	26.84	7.05%	2,580.06	2,162.82	417.24	19.29%	\$ 4,544,763	\$ 4,050,949	\$ 493,814	12.19%	\$ 30,328,406	\$ 25,523,189	\$ 4,805,217	18.83%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1,458.57	1,435.84	22.73	1.58%	7,553.37	7,715.40	(162.03)	-2.10%	\$ 29,211,586	\$ 29,784,311	\$ -572,724	-1.92%	\$ 158,289,051	\$ 159,880,471	\$ -1,591,420	-1.00%
Grand Total	53,058.98	51,152.31	1,906.67	3.73%	311,344.40	305,280.82	6,063.58	1.99%	\$ 664,159,206	\$ 624,198,048	\$ 39,961,158	6.40%	\$ 3,868,191,767	\$ 3,688,376,724	\$ 179,815,043	4.88%