

	MAY 2011	MAY 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	% VAR	MAY 2011 rev	MAY 2010 rev	VAR	% VAR	YTD 2011 rev	YTD 2010 rev	VAR	% VAR
AGRICULTURE Total	1,044.79	1,073.35	(28.56)	-2.66%	6,721.87	6,830.49	(108.62)	-1.59%	\$ 15,506,032	\$ 13,014,217	\$ 2,491,815	19.15%	\$ 110,181,730	\$ 101,688,294	\$ 8,493,435	8.35%
ARCHITECTURE, DESIGN, LIGHTING Total	1,839.83	1,605.57	234.26	14.59%	5,890.22	5,769.23	120.99	2.10%	\$ 27,042,698	\$ 20,387,196	\$ 6,655,502	32.65%	\$ 80,383,774	\$ 75,744,293	\$ 4,639,481	6.13%
AUTOMOTIVE Total	2,752.31	2,349.34	402.97	17.15%	13,050.28	10,918.89	2,131.39	19.52%	\$ 26,706,917	\$ 23,919,234	\$ 2,787,683	11.65%	\$ 129,587,546	\$ 116,210,442	\$ 13,377,104	11.51%
AVIATION, AEROSPACE & MILITARY Total	949.24	1,023.09	(73.85)	-7.22%	3,905.70	4,186.96	(281.26)	-6.72%	\$ 13,290,727	\$ 14,709,403	\$ -1,418,676	-9.64%	\$ 56,167,891	\$ 60,711,556	\$ -4,543,665	-7.48%
BANKING, FINANCIAL, INSURANCE Total	2,426.89	2,399.97	26.92	1.12%	10,363.70	10,493.68	(129.98)	-1.24%	\$ 38,893,617	\$ 36,282,157	\$ 2,611,460	7.20%	\$ 161,658,955	\$ 157,697,153	\$ 3,961,802	2.51%
BUILDING, ENGINEERING, CONSTRUCTION Total	3,405.67	3,058.96	346.71	11.33%	15,085.98	14,306.08	779.90	5.45%	\$ 38,332,630	\$ 33,506,755	\$ 4,825,876	14.40%	\$ 176,948,049	\$ 161,769,036	\$ 15,179,013	9.38%
BUSINESS, ADVERTISING & MARKETING Total	1,658.98	1,703.99	(45.01)	-2.64%	7,156.34	7,395.04	(238.70)	-3.23%	\$ 63,447,691	\$ 51,289,734	\$ 12,157,957	23.70%	\$ 276,966,565	\$ 219,385,767	\$ 57,580,799	26.25%
COMPUTING, SOFTWARE, TELECOMM Total	1,046.15	1,120.92	(74.77)	-6.67%	4,859.05	5,219.86	(360.81)	-6.91%	\$ 32,844,063	\$ 35,224,025	\$ -2,379,962	-6.76%	\$ 153,035,623	\$ 154,424,564	\$ -1,388,941	-0.90%
ELECTRONIC ENGINEERING Total	1,172.66	1,039.67	132.99	12.79%	4,804.01	5,168.85	(364.84)	-7.06%	\$ 18,438,569	\$ 16,284,711	\$ 2,153,858	13.23%	\$ 77,314,696	\$ 79,947,713	\$ -2,633,018	-3.29%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,535.24	1,679.32	(144.08)	-8.58%	7,686.59	7,949.90	(263.31)	-3.31%	\$ 16,796,704	\$ 21,059,760	\$ -4,263,056	-20.24%	\$ 87,576,135	\$ 95,112,376	\$ -7,536,241	-7.92%
HEALTHCARE Total	13,138.91	12,916.60	222.31	1.72%	63,064.94	63,154.15	(89.21)	-0.14%	\$ 103,662,534	\$ 98,396,559	\$ 5,265,975	5.35%	\$ 512,280,162	\$ 503,910,762	\$ 8,369,400	1.66%
MFG, PROCESSING Total	5,404.97	5,152.48	252.49	4.90%	26,044.42	24,573.99	1,470.43	5.98%	\$ 53,528,006	\$ 51,802,856	\$ 1,725,150	3.33%	\$ 265,264,576	\$ 255,332,017	\$ 9,932,559	3.89%
MISCELLANEOUS Total	1,574.81	1,432.36	142.45	9.95%	7,863.70	7,536.04	327.66	4.35%	\$ 18,802,555	\$ 13,705,411	\$ 5,097,144	37.19%	\$ 85,374,698	\$ 74,042,169	\$ 11,332,529	15.31%
MOVIES, RADIO, TV & VIDEO Total	1,902.68	1,985.19	(82.51)	-4.16%	8,291.66	8,123.85	167.81	2.07%	\$ 36,211,928	\$ 34,770,093	\$ 1,441,835	4.15%	\$ 136,377,958	\$ 124,572,577	\$ 11,805,382	9.48%
PHARMACEUTICALS Total	928.14	976.35	(48.21)	-4.94%	4,356.30	4,529.47	(173.17)	-3.82%	\$ 11,343,254	\$ 11,167,243	\$ 176,011	1.58%	\$ 55,416,444	\$ 57,294,691	\$ -1,878,247	-3.28%
PROFESSIONAL SERVICES Total	4,318.78	4,136.99	181.79	4.39%	18,821.12	18,816.03	5.09	0.03%	\$ 51,230,468	\$ 47,373,074	\$ 3,857,394	8.14%	\$ 226,204,686	\$ 222,106,624	\$ 4,098,062	1.85%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,299.26	2,589.13	(289.87)	-11.20%	10,364.15	10,513.24	(149.09)	-1.42%	\$ 22,887,179	\$ 26,745,167	\$ -3,857,988	-14.42%	\$ 103,757,847	\$ 107,092,416	\$ -3,334,569	-3.11%
RESTAURANTS, FOODSERVICE, LODGING,GAMING	786.60	797.60	(11.00)	-1.38%	3,186.00	3,388.89	(202.89)	-5.99%	\$ 11,888,861	\$ 13,270,649	\$ -1,381,788	-10.41%	\$ 49,696,738	\$ 54,841,116	\$ -5,144,377	-9.38%
RETAIL, SERVICES Total	4,952.62	4,862.86	89.76	1.85%	23,320.43	22,839.62	480.81	2.11%	\$ 51,106,500	\$ 49,740,118	\$ 1,366,382	2.75%	\$ 245,965,493	\$ 239,005,776	\$ 6,959,717	2.91%
SCIENCE, RESEARCH & DEVELOPMENT Total	862.72	879.60	(16.88)	-1.92%	4,245.99	4,408.51	(162.52)	-3.69%	\$ 10,636,203	\$ 10,358,194	\$ 278,009	2.68%	\$ 53,269,932	\$ 54,287,858	\$ -1,017,926	-1.88%
TRANSPORTATION, LOGISTICS Total	463.18	423.05	40.13	9.49%	2,172.51	1,782.09	390.42	21.91%	\$ 5,188,338	\$ 3,995,937	\$ 1,192,401	29.84%	\$ 25,800,879	\$ 21,474,506	\$ 4,326,374	20.15%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1,355.99	1,263.94	92.05	7.28%	6,010.00	6,192.30	(182.30)	-2.94%	\$ 30,716,996	\$ 28,740,352	\$ 1,976,643	6.88%	\$ 128,348,257	\$ 129,294,887	\$ -946,631	-0.73%
Grand Total	55,820.42	54,470.33	1,350.09	2.48%	257,264.96	254,097.16	3,167.80	1.25%	\$ 698,502,470	\$ 655,742,844	\$ 42,759,626	6.52%	\$ 3,197,578,636	\$ 3,065,946,594	\$ 131,632,042	4.29%