

	SEPT 2011	SEPT 2010	VAR	% VAR	YTD 2011	YTD 2010	VAR	% VAR	SEPT 2011 rev	SEPT 2010 rev	VAR	% VAR	YTD 2011 rev	YTD 2010 rev	VAR	% VAR
AGRICULTURE Total	1,634.92	1,505.44	129.48	8.60%	11,429.16	11,206.54	222.62	1.99%	\$ 24,962,668	\$ 21,157,027	\$ 3,805,641	17.99%	\$ 175,984,885	\$ 155,180,595	\$ 20,804,290	13.41%
ARCHITECTURE, DESIGN, LIGHTING Total	1,534.36	1,497.96	36.40	2.43%	10,489.69	10,353.41	136.28	1.32%	\$ 19,788,120	\$ 18,005,214	\$ 1,782,906	9.90%	\$ 138,246,776	\$ 132,576,890	\$ 5,669,886	4.28%
AUTOMOTIVE Total	2,696.33	2,830.41	(134.08)	-4.74%	24,040.54	21,946.64	2,093.90	9.54%	\$ 28,077,495	\$ 28,950,637	\$ -873,142	-3.02%	\$ 245,448,270	\$ 230,409,838	\$ 15,038,432	6.53%
AVIATION, AEROSPACE & MILITARY Total	946.89	925.23	21.66	2.34%	7,610.05	7,983.08	(373.03)	-4.67%	\$ 13,770,225	\$ 12,786,618	\$ 983,608	7.69%	\$ 110,911,324	\$ 116,548,840	\$ -5,637,516	-4.84%
BANKING, FINANCIAL, INSURANCE Total	2,832.45	2,713.53	118.92	4.38%	19,242.43	19,119.37	123.06	0.64%	\$ 43,286,080	\$ 41,099,508	\$ 2,186,572	5.32%	\$ 297,651,601	\$ 287,117,922	\$ 10,533,678	3.67%
BUILDING, ENGINEERING, CONSTRUCTION Total	3,303.58	3,240.92	62.66	1.93%	26,829.22	26,166.13	663.09	2.53%	\$ 39,402,229	\$ 36,287,776	\$ 3,114,453	8.58%	\$ 317,430,148	\$ 294,594,609	\$ 22,835,539	7.75%
BUSINESS, ADVERTISING & MARKETING Total	1,805.59	1,926.85	(121.26)	-6.29%	12,316.88	12,993.87	(676.99)	-5.21%	\$ 67,372,250	\$ 52,210,692	\$ 15,161,559	29.04%	\$ 481,489,091	\$ 376,609,863	\$ 104,879,228	27.85%
COMPUTING, SOFTWARE, TELECOMM Total	1,110.61	1,272.19	(161.58)	-12.70%	8,853.17	9,676.26	(823.09)	-8.51%	\$ 34,633,021	\$ 38,154,688	\$ -3,521,667	-9.23%	\$ 268,378,740	\$ 281,870,331	\$ -13,491,591	-4.79%
ELECTRONIC ENGINEERING Total	1,029.88	1,080.73	(50.85)	-4.71%	8,307.04	8,764.51	(457.47)	-5.22%	\$ 15,872,320	\$ 16,548,739	\$ -676,418	-4.09%	\$ 133,124,875	\$ 137,511,179	\$ -4,386,304	-3.19%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1,922.05	2,072.13	(150.08)	-7.24%	13,722.79	14,247.55	(524.76)	-3.68%	\$ 20,380,862	\$ 21,850,527	\$ -1,469,665	-6.73%	\$ 161,276,810	\$ 173,441,597	\$ -12,164,787	-7.01%
HEALTHCARE Total	14,733.56	15,007.60	(274.04)	-1.83%	117,256.14	112,445.15	4,810.99	4.28%	\$ 117,331,817	\$ 112,064,841	\$ 5,266,976	4.70%	\$ 949,836,328	\$ 886,529,236	\$ 63,307,092	7.14%
MFG, PROCESSING Total	6,132.19	6,082.20	49.99	0.82%	43,730.43	42,516.90	1,213.53	2.85%	\$ 64,463,438	\$ 65,226,180	\$ -762,742	-1.17%	\$ 469,095,632	\$ 456,753,087	\$ 12,342,545	2.70%
MISCELLANEOUS Total	1,740.74	1,678.45	62.29	3.71%	14,250.81	13,918.99	331.82	2.38%	\$ 18,697,283	\$ 18,926,803	\$ -229,520	-1.21%	\$ 158,751,738	\$ 138,802,145	\$ 19,949,593	14.37%
MOVIES, RADIO, TV & VIDEO Total	1,732.79	1,773.66	(40.87)	-2.30%	13,695.33	13,299.14	396.19	2.98%	\$ 24,952,741	\$ 26,144,321	\$ -1,191,580	-4.56%	\$ 197,987,879	\$ 190,484,942	\$ 7,502,936	3.94%
PHARMACEUTICALS Total	1,162.85	1,020.19	142.66	13.98%	8,338.22	8,046.94	291.28	3.62%	\$ 13,753,442	\$ 12,314,394	\$ 1,439,048	11.69%	\$ 106,340,663	\$ 103,581,821	\$ 2,758,842	2.66%
PROFESSIONAL SERVICES Total	4,270.08	4,509.13	(239.05)	-5.30%	33,775.68	33,868.98	(93.30)	-0.28%	\$ 52,595,844	\$ 52,735,034	\$ -139,190	-0.26%	\$ 410,093,425	\$ 401,563,794	\$ 8,529,632	2.12%
RESOURCES, ENVIRONMENT, UTILITIES Total	2,370.94	2,472.68	(101.74)	-4.11%	19,801.28	19,773.16	28.12	0.14%	\$ 23,614,018	\$ 23,233,970	\$ 380,048	1.64%	\$ 196,278,310	\$ 194,415,717	\$ 1,862,593	0.96%
RESTAURANTS, FOODSERVICE, LODGING, GAMING Total	801.04	793.41	7.63	0.96%	5,978.72	6,130.71	(151.99)	-2.48%	\$ 12,764,616	\$ 12,649,163	\$ 115,453	0.91%	\$ 94,955,493	\$ 101,083,413	\$ -6,127,920	-6.06%
RETAIL, SERVICES Total	4,937.16	5,129.96	(192.80)	-3.76%	40,868.27	40,495.50	372.77	0.92%	\$ 53,053,526	\$ 53,867,304	\$ -813,778	-1.51%	\$ 431,667,886	\$ 423,516,108	\$ 8,151,778	1.92%
SCIENCE, RESEARCH & DEVELOPMENT Total	1,079.64	1,301.12	(221.48)	-17.02%	7,659.28	8,478.92	(819.64)	-9.67%	\$ 13,579,368	\$ 16,201,947	\$ -2,622,579	-16.19%	\$ 95,647,040	\$ 104,829,856	\$ -9,182,816	-8.76%
TRANSPORTATION, LOGISTICS Total	572.58	484.24	88.34	18.24%	4,153.17	3,605.14	548.03	15.20%	\$ 6,189,926	\$ 5,085,267	\$ 1,104,659	21.72%	\$ 48,795,274	\$ 42,244,334	\$ 6,550,941	15.51%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1,401.00	1,473.55	(72.55)	-4.92%	11,157.28	11,523.07	(365.79)	-3.17%	\$ 28,508,542	\$ 29,722,605	\$ -1,214,063	-4.08%	\$ 233,967,048	\$ 242,466,442	\$ -8,499,394	-3.51%
Grand Total	59,751.23	60,791.58	(1,040.35)	-1.71%	463,505.58	456,559.96	6,945.62	1.52%	\$ 737,049,832	\$ 715,223,253	\$ 21,826,579	3.05%	\$ 5,723,359,234	\$ 5,472,132,557	\$ 251,226,677	4.59%