

	OCT 2006	OCT 2005	OCT VAR	OCT %VAR	YTD 2006	YTD 2005	YTD VAR	YTD %VAR	OCT 2006 REV	OCT 2005REV	OCT VAR	OCT %VAR	YTD 2006 REV	YTD 2005REV	YTD VAR	YTD %VAR
AGRICULTURE Total	1705.97	1456.72	249.25	17.11%	15038.73	14682.06	356.67	2.43%	\$ 18,754,092	\$ 16,002,479	\$ 2,751,613	17.19%	\$ 155,137,582	\$ 160,340,628	-\$ 5,203,046	-3.24%
ARCHITECTURE, DESIGN, LIGHTING Total	1800.13	1544.74	255.39	16.53%	16796.93	15718.06	1078.87	6.86%	\$ 21,720,688	\$ 17,718,507	\$ 4,002,181	22.59%	\$ 195,841,099	\$ 175,895,394	\$ 19,945,705	11.34%
AUTOMOTIVE Total	4062.78	3921.09	141.69	3.61%	34921.35	33860.41	1060.94	3.13%	\$ 48,190,893	\$ 45,060,794	\$ 3,130,098	6.95%	\$ 402,023,044	\$ 373,421,097	\$ 28,601,947	7.66%
AVIATION, AEROSPACE & MILITARY Total	1996.83	1595.13	401.7	25.18%	14710.27	13629.04	1081.23	7.93%	\$ 22,383,308	\$ 16,704,120	\$ 5,679,187	34.00%	\$ 151,944,382	\$ 139,202,249	\$ 12,742,133	9.15%
BANKING, FINANCIAL, INSURANCE Total	3772.51	3652.03	120.48	3.30%	29569.78	29496.84	72.94	0.25%	\$ 44,633,191	\$ 41,573,370	\$ 3,059,820	7.36%	\$ 343,676,446	\$ 330,385,589	\$ 13,290,857	4.02%
BUILDING, ENGINEERING, CONSTRUCTION Total	6566.46	6641.58	-75.12	-1.13%	64034.01	60426.07	3607.94	5.97%	\$ 57,704,753	\$ 55,513,506	\$ 2,191,247	3.95%	\$ 584,827,549	\$ 540,752,970	\$ 44,074,579	8.15%
BUSINESS, ADVERTISING & MARKETING Total	2987.36	3199.47	-212.11	-6.63%	26827.55	27472.07	-644.52	-2.35%	\$ 92,020,459	\$ 92,115,477	-\$ 95,017	-0.10%	\$ 697,908,748	\$ 690,512,885	\$ 7,395,863	1.07%
COMPUTING, SOFTWARE, TELECOMM Total	3967.55	4296.86	-329.31	-7.66%	35148.36	36994.57	-1846.21	-4.99%	\$ 136,355,709	\$ 142,919,663	-\$ 6,563,954	-4.59%	\$ 1,151,561,053	\$ 1,217,208,237	-\$ 65,647,184	-5.39%
ELECTRONIC ENGINEERING Total	2206.57	2254.99	-48.42	-2.15%	21566.18	21975.56	-409.38	-1.86%	\$ 39,472,626	\$ 39,594,709	-\$ 122,084	-0.31%	\$ 379,669,531	\$ 377,640,220	\$ 2,029,311	0.54%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	2186.45	2241.02	-54.57	-2.44%	21751.18	22054.02	-302.84	-1.37%	\$ 24,693,740	\$ 25,031,365	-\$ 337,625	-1.35%	\$ 265,009,794	\$ 263,694,402	\$ 1,315,392	0.50%
HEALTHCARE Total	16476.63	18482.1	-2005.47	-10.85%	159696.5	157390.2	2306.23	1.47%	\$ 102,936,894	\$ 113,982,363	-\$ 11,045,470	-9.69%	\$ 1,006,689,222	\$ 989,983,763	\$ 16,705,459	1.69%
MFG, PROCESSING Total	8925.46	8341.39	584.07	7.00%	78214.55	75863.31	2351.24	3.10%	\$ 93,153,950	\$ 85,113,571	\$ 8,040,378	9.45%	\$ 788,729,546	\$ 765,304,267	\$ 23,425,279	3.06%
MISCELLANEOUS Total	788.9	830.55	-41.65	-5.01%	8233.07	8311.81	-78.74	-0.95%	\$ 5,919,492	\$ 6,158,528	-\$ 239,036	-3.88%	\$ 64,293,555	\$ 63,257,132	\$ 1,036,422	1.64%
MOVIES, RADIO, TV & VIDEO Total	3521.16	3499.65	21.51	0.61%	34217.54	35190.92	-973.38	-2.77%	\$ 42,266,582	\$ 42,211,058	\$ 55,524	0.13%	\$ 414,782,222	\$ 423,491,738	-\$ 8,709,516	-2.06%
PHARMACEUTICALS Total	1418.37	1135.05	283.32	24.96%	10802.29	10327.97	474.32	4.59%	\$ 15,324,428	\$ 11,889,838	\$ 3,434,590	28.89%	\$ 123,102,748	\$ 113,735,013	\$ 9,367,735	8.24%
PROFESSIONAL SERVICES Total	6272.09	6282.06	-9.97	-0.16%	56087.64	54373.26	1714.38	3.15%	\$ 70,348,976	\$ 68,405,347	\$ 1,943,630	2.84%	\$ 616,140,852	\$ 594,895,301	\$ 21,245,550	3.57%
RESOURCES, ENVIRONMENT, UTILITIES Total	1838.05	1868.4	-30.35	-1.62%	19018.65	17802.12	1216.53	6.83%	\$ 15,088,922	\$ 15,526,997	-\$ 438,075	-2.82%	\$ 156,663,660	\$ 144,549,277	\$ 12,114,382	8.38%
RESTAURANTS, FOODSERVICE, LODGING, GAMING Total	1484.92	1541.41	-56.49	-3.66%	13295.5	13800.88	-505.38	-3.66%	\$ 21,607,238	\$ 23,079,186	-\$ 1,471,948	-6.38%	\$ 197,604,482	\$ 212,338,572	-\$ 14,734,090	-6.94%
RETAIL, SERVICES Total	7195.76	8048.16	-852.4	-10.59%	75470.84	77364.43	-1893.59	-2.45%	\$ 77,250,872	\$ 81,000,355	-\$ 3,749,483	-4.63%	\$ 780,091,053	\$ 788,396,586	-\$ 8,305,533	-1.05%
SCIENCE, RESEARCH & DEVELOPMENT Total	1795.31	1908.87	-113.56	-5.95%	15189.89	16096.56	-906.67	-5.63%	\$ 19,424,446	\$ 20,321,326	-\$ 896,880	-4.41%	\$ 168,993,884	\$ 177,557,804	-\$ 8,563,920	-4.82%
TRANSPORTATION, LOGISTICS Total	1356.53	1466.04	-109.51	-7.47%	12384.47	12738.63	-354.16	-2.78%	\$ 10,516,899	\$ 11,950,552	-\$ 1,433,653	-12.00%	\$ 95,322,372	\$ 100,011,043	-\$ 4,688,672	-4.69%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	2252.29	2269.17	-16.88	-0.74%	17845.24	18195.33	-350.09	-1.92%	\$ 51,118,714	\$ 52,340,750	-\$ 1,222,036	-2.33%	\$ 370,964,176	\$ 380,147,732	-\$ 9,183,556	-2.42%
Grand Total	84578.08	86476.48	-1898.4	-2.20%	780820.5	773764.2	7056.33	0.91%	\$ 1,030,886,871	\$ 1,024,213,862	\$ 6,673,009	0.65%	\$ 9,110,977,001	\$ 9,022,721,901	\$ 88,255,100	0.98%