

BIN JUNE 2005

| | Jun-05 | Jun-04 | | % | YTD 05 | YTD 04 | | % | Jun-05 | Jun-04 | | % | YTD 05 | YTD 04 | | % |
|---|------------------|------------------|---------------|--------------|-------------------|-------------------|-----------------|--------------|----------------------|----------------------|---------------------|--------------|------------------------|------------------------|----------------------|--------------|
| | Pages | Pages | Change | Change | Pages | Pages | Change | Change | Revenue | Revenue | Change | Change | Revenue | Revenue | Change | Change |
| AGRICULTURE Total | 898.44 | 823.08 | 75.36 | 9.16% | 7,736.38 | 7,350.84 | 385.54 | 5.24% | \$5,325,300 | \$4,602,597 | \$722,703 | 15.70% | \$80,279,973 | \$73,247,683 | \$7,032,290 | 9.60% |
| ARCHITECTURE, DESIGN, LIGHTING Total | 1,258.18 | 1,721.51 | -463.33 | -26.91% | 8,376.34 | 8,191.12 | 185.22 | 2.26% | \$13,870,023 | \$21,911,569 | -\$8,041,547 | -36.70% | \$92,474,071 | \$86,622,368 | \$5,851,703 | 6.76% |
| AUTOMOTIVE Total | 3,785.76 | 3,091.33 | 694.43 | 22.46% | 22,066.75 | 17,922.15 | 4,144.60 | 23.13% | \$33,655,373 | \$31,319,849 | \$2,335,523 | 7.46% | \$195,286,350 | \$177,111,851 | \$18,174,499 | 10.26% |
| AVIATION, AEROSPACE & MILITARY Total | 1,332.66 | 1,203.64 | 129.02 | 10.72% | 7,855.84 | 7,448.63 | 407.21 | 5.47% | \$11,650,849 | \$10,230,879 | \$1,419,970 | 13.88% | \$62,388,294 | \$61,804,225 | \$584,068 | 0.95% |
| BANKING, FINANCIAL, INSURANCE Total | 2,243.44 | 2,073.05 | 170.39 | 8.22% | 12,375.52 | 10,430.68 | 1,944.84 | 18.65% | \$23,239,993 | \$19,360,548 | \$3,879,445 | 20.04% | \$112,458,006 | \$97,797,686 | \$14,660,320 | 14.99% |
| BUILDING, ENGINEERING, CONSTRUCTION Total | 6,066.64 | 5,664.39 | 402.25 | 7.10% | 36,806.71 | 35,873.49 | 933.22 | 2.60% | \$45,902,177 | \$41,545,623 | \$4,356,554 | 10.49% | \$288,339,114 | \$265,821,055 | \$22,518,059 | 8.47% |
| BUSINESS, ADVERTISING & MARKETING Total | 3,045.93 | 2,931.37 | 114.56 | 3.91% | 16,788.87 | 16,524.56 | 264.31 | 1.60% | \$68,663,435 | \$59,228,228 | \$9,435,208 | 15.93% | \$380,701,635 | \$332,702,871 | \$47,998,763 | 14.43% |
| COMPUTING, SOFTWARE, TELECOMM Total | 4,101.52 | 3,937.37 | 164.15 | 4.17% | 22,635.47 | 23,434.87 | -799.40 | -3.41% | \$114,972,035 | \$113,618,786 | \$1,353,248 | 1.19% | \$638,965,291 | \$672,376,582 | -\$33,411,291 | -4.97% |
| ELECTRONIC ENGINEERING Total | 2,256.40 | 2,369.59 | -113.19 | -4.78% | 13,576.71 | 14,385.10 | -808.39 | -5.62% | \$34,652,443 | \$32,991,820 | \$1,660,623 | 5.03% | \$198,273,984 | \$199,548,775 | -\$1,274,791 | -0.64% |
| GOVERNMENT (LOCAL, STATE, FEDERAL) Total | 2,354.77 | 2,166.27 | 188.50 | 8.70% | 14,845.89 | 12,834.89 | 2,011.00 | 15.67% | \$25,357,053 | \$24,583,243 | \$773,811 | 3.15% | \$150,076,185 | \$126,250,512 | \$23,825,673 | 18.87% |
| HEALTHCARE Total | 14,204.89 | 15,984.97 | -1,780.08 | -11.14% | 91,099.77 | 96,223.17 | -5,123.40 | -5.32% | \$79,398,463 | \$85,010,413 | -\$5,611,950 | -6.60% | \$503,255,542 | \$515,468,570 | -\$12,213,028 | -2.37% |
| MFG, PROCESSING Total | 7,503.81 | 7,258.42 | 245.39 | 3.38% | 45,100.99 | 42,959.51 | 2,141.48 | 4.98% | \$67,774,203 | \$62,443,672 | \$5,330,531 | 8.54% | \$361,390,202 | \$356,380,759 | \$5,009,443 | 1.41% |
| MISCELLANEOUS, CLASSIFIED Total | 1,022.31 | 1,006.65 | 15.66 | 1.56% | 5,875.49 | 5,156.05 | 719.44 | 13.95% | \$111,345,951 | \$112,621,818 | -\$1,275,867 | -1.13% | \$773,028,121 | \$773,944,663 | -\$916,542 | -0.12% |
| MOVIES, RADIO, TV & VIDEO Total | 3,576.35 | 3,823.27 | -246.92 | -6.46% | 21,918.31 | 22,386.88 | -468.57 | -2.09% | \$37,651,671 | \$40,089,808 | -\$2,438,136 | -6.08% | \$225,857,223 | \$228,511,347 | -\$2,654,124 | -1.16% |
| PHARMACEUTICALS Total | 1,338.58 | 1,419.51 | -80.93 | -5.70% | 6,521.45 | 6,508.97 | 12.48 | 0.19% | \$13,110,670 | \$14,020,734 | -\$910,064 | -6.49% | \$63,138,849 | \$61,538,666 | \$1,600,183 | 2.60% |
| PROFESSIONAL SERVICES Total | 5,737.50 | 5,627.31 | 110.19 | 1.96% | 33,684.18 | 33,142.57 | 541.61 | 1.63% | \$55,260,288 | \$49,594,027 | \$5,666,261 | 11.43% | \$326,033,336 | \$294,615,565 | \$31,417,771 | 10.66% |
| RESOURCES, ENVIRONMENT, UTILITIES Total | 1,747.12 | 1,676.55 | 70.57 | 4.21% | 10,744.22 | 9,594.86 | 1,149.36 | 11.98% | \$12,030,949 | \$11,259,485 | \$771,464 | 6.85% | \$72,779,686 | \$64,254,358 | \$8,525,328 | 13.27% |
| RESTAURANTS, FOODSERVICE, LODGING, GAI | 1,581.84 | 1,516.60 | 65.24 | 4.30% | 8,347.16 | 8,695.82 | -348.66 | -4.01% | \$20,372,577 | \$18,349,072 | \$2,023,505 | 11.03% | \$108,359,318 | \$105,119,864 | \$3,239,454 | 3.08% |
| RETAIL, SERVICES Total | 8,236.33 | 7,271.64 | 964.69 | 13.27% | 48,649.66 | 46,497.68 | 2,151.98 | 4.63% | \$70,577,086 | \$61,699,173 | \$8,877,912 | 14.39% | \$418,128,333 | \$392,814,985 | \$25,313,348 | 6.44% |
| SCIENCE, RESEARCH & DEVELOPMENT Total | 1,693.83 | 1,632.07 | 61.76 | 3.78% | 9,630.04 | 10,166.56 | -536.52 | -5.28% | \$16,157,898 | \$13,140,135 | \$3,017,763 | 22.97% | \$89,419,085 | \$79,860,582 | \$9,558,503 | 11.97% |
| TRANSPORTATION, LOGISTICS Total | 1,162.21 | 1,238.91 | -76.70 | -6.19% | 7,646.62 | 7,820.73 | -174.11 | -2.23% | \$7,368,189 | \$8,158,559 | -\$790,370 | -9.69% | \$49,744,913 | \$50,735,994 | -\$991,081 | -1.95% |
| TRAVEL, BUSINESS CONVENTIONS & MEETING | 1,939.61 | 2,102.76 | -163.15 | -7.76% | 10,333.14 | 10,912.35 | -579.21 | -5.31% | \$31,748,261 | \$35,233,969 | -\$3,485,709 | -9.89% | \$190,821,646 | \$179,370,600 | \$11,451,047 | 6.38% |
| Grand Total | 77,088.12 | 76,540.26 | 547.86 | 0.72% | 462,615.51 | 454,461.48 | 8,154.03 | 1.79% | \$900,084,886 | \$871,014,009 | \$29,070,877 | 3.34% | \$5,381,199,157 | \$5,195,899,561 | \$185,299,597 | 3.57% |