

	JAN 2008	JAN 2007	VAR	% VAR	YTD 2008	YTD 2007	VAR	% VAR	JAN 2008 REV	JAN 2007 REV	VAR	% VAR	YTD 2008 REV	YTD 2007 REV	VAR	% VAR
AGRICULTURE Total	1372.22	1547.53	-175.31	-11.33%	1372.22	1547.53	-175.31	-11.33%	\$ 17,664,425	\$ 17,596,442	\$ 67,983	0.39%	\$ 17,664,425	\$ 17,596,442	\$ 67,983	0.39%
ARCHITECTURE, DESIGN, LIGHTING Total	1801.8	1868.73	-66.93	-3.58%	1801.8	1868.73	-66.93	-3.58%	\$ 20,675,137	\$ 20,556,364	\$ 118,773	0.58%	\$ 20,675,137	\$ 20,556,364	\$ 118,773	0.58%
AUTOMOTIVE Total	2957.32	3171.42	-214.1	-6.75%	2957.32	3171.42	-214.1	-6.75%	\$ 27,600,399	\$ 31,648,684	\$ -4,048,285	-12.79%	\$ 27,600,399	\$ 31,648,684	\$ -4,048,285	-12.79%
AVIATION, AEROSPACE & MILITARY Total	861.29	916.31	-55.02	-6.00%	861.29	916.31	-55.02	-6.00%	\$ 12,447,741	\$ 13,083,752	\$ -636,011	-4.86%	\$ 12,447,741	\$ 13,083,752	\$ -636,011	-4.86%
BANKING, FINANCIAL, INSURANCE Total	2721.39	2948.79	-227.4	-7.71%	2721.39	2948.79	-227.4	-7.71%	\$ 35,034,975	\$ 34,677,312	\$ 357,663	1.03%	\$ 35,034,975	\$ 34,677,312	\$ 357,663	1.03%
BUILDING, ENGINEERING, CONSTRUCTION Total	6394.31	7207.63	-813.32	-11.28%	6394.31	7207.63	-813.32	-11.28%	\$ 60,152,649	\$ 67,566,577	\$ -7,413,928	-10.97%	\$ 60,152,649	\$ 67,566,577	\$ -7,413,928	-10.97%
BUSINESS, ADVERTISING & MARKETING Total	1890.08	1963.78	-73.7	-3.75%	1890.08	1963.78	-73.7	-3.75%	\$ 35,080,343	\$ 49,999,410	\$ -14,919,067	-29.84%	\$ 35,080,343	\$ 49,999,410	\$ -14,919,067	-29.84%
COMPUTING, SOFTWARE, TELECOMM Total	2300.23	2567.77	-267.54	-10.42%	2300.23	2567.77	-267.54	-10.42%	\$ 68,984,896	\$ 74,538,233	\$ -5,553,337	-7.45%	\$ 68,984,896	\$ 74,538,233	\$ -5,553,337	-7.45%
ELECTRONIC ENGINEERING Total	1692.93	1820.06	-127.13	-6.98%	1692.93	1820.06	-127.13	-6.98%	\$ 27,696,636	\$ 32,436,473	\$ -4,739,837	-14.61%	\$ 27,696,636	\$ 32,436,473	\$ -4,739,837	-14.61%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	1985.14	2043.31	-58.17	-2.85%	1985.14	2043.31	-58.17	-2.85%	\$ 21,845,179	\$ 20,808,656	\$ 1,036,522	4.98%	\$ 21,845,179	\$ 20,808,656	\$ 1,036,522	4.98%
HEALTHCARE Total	12542.96	15254.6	-2711.64	-17.78%	12542.96	15254.6	-2711.64	-17.78%	\$ 87,136,397	\$ 98,968,063	\$ -11,831,666	-11.96%	\$ 87,136,397	\$ 98,968,063	\$ -11,831,666	-11.96%
MFG, PROCESSING Total	6597.24	6561.92	35.32	0.54%	6597.24	6561.92	35.32	0.54%	\$ 67,938,824	\$ 66,924,882	\$ 1,013,942	1.52%	\$ 67,938,824	\$ 66,924,882	\$ 1,013,942	1.52%
MISCELLANEOUS Total	591.64	667.34	-75.7	-11.34%	591.64	667.34	-75.7	-11.34%	\$ 4,656,689	\$ 5,569,004	\$ -912,315	-16.38%	\$ 4,656,689	\$ 5,569,004	\$ -912,315	-16.38%
MOVIES, RADIO, TV & VIDEO Total	3805.47	4220.68	-415.21	-9.84%	3805.47	4220.68	-415.21	-9.84%	\$ 56,520,027	\$ 58,319,120	\$ -1,799,093	-3.08%	\$ 56,520,027	\$ 58,319,120	\$ -1,799,093	-3.08%
PHARMACEUTICALS Total	841.06	868.77	-27.71	-3.19%	841.06	868.77	-27.71	-3.19%	\$ 10,044,654	\$ 10,449,878	\$ -405,224	-3.88%	\$ 10,044,654	\$ 10,449,878	\$ -405,224	-3.88%
PROFESSIONAL SERVICES Total	5434.59	5349.69	84.9	1.59%	5434.59	5349.69	84.9	1.59%	\$ 59,097,849	\$ 57,844,404	\$ 1,253,445	2.17%	\$ 59,097,849	\$ 57,844,404	\$ 1,253,445	2.17%
RESOURCES, ENVIRONMENT, UTILITIES Total	2431.66	2617.08	-185.42	-7.08%	2431.66	2617.08	-185.42	-7.08%	\$ 24,498,079	\$ 26,589,632	\$ -2,091,553	-7.87%	\$ 24,498,079	\$ 26,589,632	\$ -2,091,553	-7.87%
RESTAURANTS, FOODSERVICE, LODGING,GAMING Total	1048.76	1036.87	11.89	1.15%	1048.76	1036.87	11.89	1.15%	\$ 16,266,308	\$ 16,569,703	\$ -303,395	-1.83%	\$ 16,266,308	\$ 16,569,703	\$ -303,395	-1.83%
RETAIL, SERVICES Total	7588.24	8272.45	-684.21	-8.27%	7588.24	8272.45	-684.21	-8.27%	\$ 76,645,726	\$ 86,653,155	\$ -10,007,429	-11.55%	\$ 76,645,726	\$ 86,653,155	\$ -10,007,429	-11.55%
SCIENCE, RESEARCH & DEVELOPMENT Total	865.94	1023.23	-157.29	-15.37%	865.94	1023.23	-157.29	-15.37%	\$ 10,007,006	\$ 12,338,894	\$ -2,331,887	-18.90%	\$ 10,007,006	\$ 12,338,894	\$ -2,331,887	-18.90%
TRANSPORTATION, LOGISTICS Total	723.59	828.3	-104.71	-12.64%	723.59	828.3	-104.71	-12.64%	\$ 8,036,299	\$ 8,929,587	\$ -893,289	-10.00%	\$ 8,036,299	\$ 8,929,587	\$ -893,289	-10.00%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	1462.72	1591.16	-128.44	-8.07%	1462.72	1591.16	-128.44	-8.07%	\$ 26,737,916	\$ 32,391,448	\$ -5,653,532	-17.45%	\$ 26,737,916	\$ 32,391,448	\$ -5,653,532	-17.45%
Grand Total	67910.58	74347.42	-6436.84	-8.66%	67910.58	74347.42	-6436.84	-8.66%	\$ 774,768,154	\$ 844,459,674	\$ -69,691,520	-8.25%	\$ 774,768,154	\$ 844,459,674	\$ -69,691,520	-8.25%