

	OCT 2007	OCT 2006	VAR 2007	% VAR 2006	YTD 2007	YTD 2006	VAR 2007	% VAR 2006	OCT 2007 REV	OCT 2006 REV	VAR 2007	% VAR 2006	YTD 2007 REV	YTD 2006 REV	VAR 2007	% VAR 2006
AGRICULTURE Total	1762.18	1773.43	8.75	0.49%	15946.17	15154.06	-107.89	-0.71%	\$ 20,541,790	\$ 17,745,340	\$ 2,796,450	15.76%	\$ 159,322,103	\$ 150,754,093	\$ 8,568,010	5.68%
ARCHITECTURE, DESIGN, LIGHTING Total	2230.24	1912.21	318.03	16.63%	18895.53	17839.1	1056.43	5.92%	\$ 27,812,858	\$ 23,341,767	\$ 4,471,091	19.15%	\$ 224,442,497	\$ 202,464,782	\$ 21,977,715	10.86%
AUTOMOTIVE Total	4201.23	4175.64	25.59	0.61%	35689.31	36292.39	-603.08	-1.66%	\$ 52,878,161	\$ 48,888,894	\$ 3,989,267	8.16%	\$ 420,410,962	\$ 413,281,702	\$ 7,129,261	1.73%
AVIATION, AEROSPACE & MILITARY Total	1714.9	2304.04	-589.14	-25.57%	16186.34	16567.94	-381.6	-2.30%	\$ 18,345,229	\$ 24,555,214	\$ -6,209,986	-25.29%	\$ 163,583,576	\$ 165,932,664	\$ -2,349,088	-1.40%
BANKING, FINANCIAL, INSURANCE Total	4185.86	4248.82	-62.96	-1.48%	34024.27	33965.23	59.04	0.17%	\$ 49,316,316	\$ 48,470,094	\$ 846,222	1.75%	\$ 381,664,760	\$ 375,567,983	\$ 6,096,777	1.62%
BUILDING, ENGINEERING, CONSTRUCTION Total	7057.41	6934.74	122.67	1.77%	65702.52	66989.96	-1287.44	-1.92%	\$ 61,080,878	\$ 59,520,703	\$ 1,560,175	2.62%	\$ 611,007,827	\$ 599,823,748	\$ 11,184,079	1.86%
BUSINESS, ADVERTISING & MARKETING Total	2959.76	3100.45	-140.69	-4.54%	25384.78	27052.82	-1668.04	-6.17%	\$ 83,545,499	\$ 93,658,083	\$ -10,112,585	-10.80%	\$ 632,014,590	\$ 700,398,847	\$ -68,384,257	-9.76%
COMPUTING, SOFTWARE, TELECOMM Total	3292.67	3774.63	-481.96	-12.77%	29217.35	30954.6	-3637.25	-11.61%	\$ 96,069,763	\$ 120,650,702	\$ -24,580,939	-20.37%	\$ 846,490,548	\$ 1,031,227,716	\$ -184,737,168	-17.91%
ELECTRONIC ENGINEERING Total	1985.82	2097.5	-111.68	-5.32%	18957.3	20237.12	-1279.82	-6.32%	\$ 34,000,767	\$ 35,872,767	\$ -1,871,999	-5.22%	\$ 328,296,022	\$ 344,625,518	\$ -16,329,496	-4.74%
GOVERNMENT (LOCAL, STATE, FEDERAL) Total	2310.88	2263.19	47.69	2.11%	21545.02	22593.38	-1048.36	-4.64%	\$ 25,136,518	\$ 24,898,793	\$ 237,726	0.95%	\$ 256,988,661	\$ 268,494,508	\$ -11,505,846	-4.29%
HEALTHCARE Total	16315.37	17969.74	-1654.37	-9.21%	160380.24	168731.19	-8350.95	-4.95%	\$ 104,564,654	\$ 110,157,811	\$ -5,593,157	-5.06%	\$ 1,021,318,638	\$ 1,050,519,527	\$ -29,200,889	-2.78%
MFG, PROCESSING Total	8845.25	8878.8	-33.55	-0.38%	77748.56	77394.55	354.01	0.46%	\$ 91,380,852	\$ 92,140,249	\$ -759,397	-0.82%	\$ 805,611,892	\$ 781,716,880	\$ 23,895,012	3.06%
MISCELLANEOUS Total	735.02	792.9	-57.88	-7.30%	8122.21	8291.05	-168.84	-2.04%	\$ 5,573,324	\$ 6,155,245	\$ -581,921	-9.45%	\$ 63,336,133	\$ 63,798,224	\$ -462,091	-0.72%
MOVIES, RADIO, TV & VIDEO Total	3081.91	3531.59	-449.68	-12.73%	30328.4	33634.01	-3305.61	-9.83%	\$ 40,524,039	\$ 42,621,800	\$ -2,097,761	-4.92%	\$ 401,059,179	\$ 410,812,995	\$ -9,753,817	-2.37%
PHARMACEUTICALS Total	1307.86	1437.56	-129.7	-9.02%	10941.9	11145.43	-203.53	-1.83%	\$ 14,519,852	\$ 15,704,797	\$ -1,184,945	-7.55%	\$ 128,955,781	\$ 127,957,903	\$ 997,878	0.08%
PROFESSIONAL SERVICES Total	6565.34	7209.48	-644.14	-8.93%	62262.37	63785.63	-1523.26	-2.39%	\$ 72,424,631	\$ 75,690,811	\$ -3,266,180	-4.32%	\$ 679,552,374	\$ 683,863,096	\$ -4,310,722	-0.63%
RESOURCES, ENVIRONMENT, UTILITIES Total	2380.1	2027.79	352.31	17.37%	20993.83	20123.08	870.75	4.33%	\$ 20,912,948	\$ 16,221,642	\$ 4,691,305	28.92%	\$ 180,521,011	\$ 162,273,135	\$ 18,247,876	11.25%
RESTAURANTS, FOODSERVICE, LODGING, GAMING Total	1550.15	1505.67	44.48	2.95%	13925.56	13635.17	290.39	2.13%	\$ 23,771,920	\$ 21,724,935	\$ 2,046,985	9.42%	\$ 208,874,274	\$ 202,331,162	\$ 6,543,112	3.23%
RETAIL SERVICES Total	7821.89	8063.02	-241.13	-2.99%	80002.23	83423.4	-3421.17	-4.10%	\$ 84,430,394	\$ 82,611,116	\$ 1,819,278	2.20%	\$ 819,589,143	\$ 819,749,903	\$ -160,760	-0.02%
SCIENCE, RESEARCH & DEVELOPMENT Total	2141.27	1939.17	202.1	10.42%	16442.69	16304.11	138.58	0.85%	\$ 23,855,051	\$ 20,431,490	\$ 3,423,561	16.76%	\$ 193,321,980	\$ 176,995,271	\$ 16,326,709	9.22%
TRANSPORTATION, LOGISTICS Total	1152.72	1356.48	-203.76	-15.02%	10876.72	11846.74	-970.02	-8.19%	\$ 8,991,121	\$ 10,526,533	\$ -1,535,412	-14.59%	\$ 84,986,946	\$ 91,029,644	\$ -6,042,698	-6.64%
TRAVEL, BUSINESS CONVENTIONS & MEETINGS Total	2139	2377.45	-238.45	-10.03%	19561.63	19334.25	227.38	1.18%	\$ 46,280,351	\$ 52,219,979	\$ -5,939,628	-11.37%	\$ 392,362,065	\$ 381,555,457	\$ 10,806,608	2.83%
Grand Total	85756.83	89674.30	-3917.47	-4.37%	792234.93	817595.21	-25360.28	-3.10%	\$ 1,007,956,936	\$ 1,043,808,765	\$ -35,851,829	-3.43%	\$ 9,002,820,961	\$ 9,185,144,757	\$ -182,323,796	-1.98%